

WHY MANAGED SERVICES BEAT IN-HOUSE IT

THE ULTIMATE GUIDE



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ABOUT US

At Kirkham IronTech, effective IT leadership and support are essential for your organization's success. As a top-ranked provider of managed IT and cybersecurity services, we deliver solutions that empower businesses to thrive. Whether you're looking to **fill an IT director role or need comprehensive IT support**, our managed IT services seamlessly integrate with your team, providing expert guidance and support to ensure your IT infrastructure is secure, efficient, and future-proof.

Founded by best-selling author and security expert, Tom Kirkham, Kirkham IronTech is renowned for excellence and innovation. Our seasoned professionals stay ahead of the curve, continuously evolving our services to meet the dynamic needs of our clients. We navigate the complexities of technology management and cybersecurity, offering a holistic approach through our **3 Pillar Methodology**: governance, IT infrastructure, and cybersecurity.

Partnering with Kirkham IronTech gives you access to a wealth of knowledge and resources, empowering your organization to reach peak performance and stay ahead of threats. Transform your IT department with us and build a resilient, innovative, and secure IT environment.

Together, we can set your organization on a path to sustained success.



OUR SERVICES

COMPREHENSIVE IT AND CYBERSECURITY SOLUTIONS

Kirkham IronTech offers managed IT and cybersecurity services that seamlessly integrate with your existing team, providing the expertise and support of a full IT department.

Managed Cybersecurity Services

- **Network & Cloud Security:** Safeguard your network and cloud infrastructure with our advanced security solutions.
- **Consulting:** Receive strategic cybersecurity guidance tailored to your needs.
- **24/7 Monitoring & Response:** Benefit from continuous protection with round-the-clock monitoring and rapid incident response.
- **Employee Training:** Empower your staff with essential cybersecurity skills and knowledge.

Managed IT Services

- **IT Infrastructure Management:** Keep your operations running smoothly with our comprehensive management services.
- **IT Support/Help Desk:** Resolve IT issues swiftly with our dedicated support team.
- **Remote Workforce Solutions:** Enable secure and efficient remote work for your employees.
- **Network Security/Monitoring:** Protect your network with proactive monitoring and robust security measures.

Benefits of Managed Services

- **Boost Productivity:** Enhance your team's productivity with our expert IT support.
- **Strengthen Security:** Elevate your cybersecurity posture with comprehensive protection.
- **Improve Efficiency:** Streamline your IT processes for better operational efficiency.
- **Enhance Customer Experience:** Deliver exceptional customer service with reliable IT support.

Our managed services ensure your IT infrastructure is secure, efficient, and adaptable to your business's evolving needs. **Enjoy the flexibility of scalable services designed to grow with you, providing top-tier support at a fraction of the cost of hiring a full-time IT staff.**



UNMATCHED IT SUPPORT

ALWAYS ON, NEVER OFF

Imagine the peace of mind that comes with knowing your IT infrastructure is managed by experts who never take a day off. Hiring Kirkham IronTech is like having an IT Director who is always on call, providing **continuous support**.

Our team offers round-the-clock IT and cybersecurity services. Unlike an in-house IT Director who might be unavailable during vacations or holidays, Kirkham IronTech ensures you're never left without support. We handle issues promptly and efficiently, so **you can focus on growing your business**.

You'll never worry about downtime during critical moments with us. Our proactive IT management anticipates and resolves potential issues before they become problems. This vigilance keeps your business running smoothly.

We tailor our IT solutions to your specific needs, from robust cybersecurity to seamless IT infrastructure management. Hiring Kirkham IronTech means having access to a wealth of expertise that is always reliable and always working in your best interest.

Choose Kirkham IronTech and experience the confidence of having an IT partner who never takes a break. With us, your IT needs are always met with the highest level of professionalism and dedication.

WHY CHOOSE KIRKHAM IRONTECH OVER IN-HOUSE IT?

THE ADVANTAGES OF PARTNERING WITH EXPERTS FOR YOUR IT NEEDS

Cost-Effective Solution

- **Save on Salaries and Benefits:** Hiring full-time IT staff can be expensive. With Kirkham IronTech, you only pay for the services you need, reducing overhead costs associated with full-time salaries, benefits, and training.
- **Flexible Pricing:** Our services are scalable and tailored to your budget, ensuring you get the best value for your investment.

Expertise and Experience

- **Access to a Team of Experts:** Instead of relying on in-house IT, you gain access to a diverse team of seasoned IT and cybersecurity professionals with a wide range of expertise.
- **Continuous Learning and Innovation:** Our team stays updated with the latest industry trends and technologies, ensuring your IT infrastructure is always ahead of the curve.

Comprehensive IT Solutions

- **Holistic Approach:** Our 3 Pillar Methodology covers governance, IT infrastructure, and cybersecurity, providing a comprehensive solution that in-house staff may not be able to offer.
- **Proactive Management:** We continuously monitor and manage your IT systems to prevent issues before they arise, ensuring minimal downtime and maximum productivity.

Enhanced Security

- **Advanced Cybersecurity Measures:** With cyber threats constantly evolving, our team provides robust security solutions that protect your sensitive data and business operations.
- **24/7 Monitoring and Response:** We offer round-the-clock monitoring and rapid response to security incidents, something an in-house staff might not be able to provide.

Scalability and Flexibility

- **Adapt to Your Needs:** As your business grows, our services can easily scale to meet your increasing IT demands without the need for additional hires.
- **Customized Solutions:** We tailor our services to fit your specific business needs, providing a level of flexibility that an in-house staff might not offer.



RED

EMERGENCY

Wide scale outage or critical security event. Entire org is impacted and productivity is severely compromised. *Example: The server is down and there is a complete loss of network connectivity. Malware event with laterally moving virus - Emotet/Trickbot.*



ORANGE

VERY URGENT

Outage or security event impacting multiple employees, but not necessarily the entire organization. *Example: A switch failure causes one side of a facility to no longer be able to connect to the network. A ransomware event that is impacting only a few individual workstations.*



YELLOW

URGENT

An event that impacts multiple users, but does not fully limit their ability to stay productive. *Example: Users having issues remembering their passwords after a mandatory reset. A pop-up website hijack that limits a person's ability to get online.*



GREEN

ROUTINE

Event that impacts a single user, but they are still able to operate at a nearly normal level of routine and productivity. *Example: A local printer someone uses to print on their assigned desk. The user still retains access to network printers in a shared print location.*

OUR SUPPORT TRIAGE

With our highly qualified and experienced team of IT professionals, we provide comprehensive, secure and reliable support that fits your needs. We strive to ensure a fast resolution to any technical issues, so you can focus on other important things in your day-to-day operations.

FAQS

How do Kirkham IronTech's managed services compare to hiring a full-time IT staff?

- Kirkham IronTech's managed services offer a team of seasoned IT and cybersecurity professionals, providing broader expertise, comprehensive IT management, enhanced security, and cost savings compared to hiring a full-time IT staff.

What cost savings can we expect by choosing Kirkham IronTech?

- You save on salaries, benefits, training, and other overhead costs of full-time employees. Our flexible pricing ensures you only pay for the services you need.

Can Kirkham IronTech scale its services as our business grows?

- Yes, our services scale with your business needs, adjusting support as you expand or require additional IT capabilities.

How does Kirkham IronTech integrate with our existing team?

- We seamlessly integrate with your current IT team, providing additional support and expertise to ensure smooth operations and a unified IT strategy.

What kind of support can we expect from Kirkham IronTech?

- We offer comprehensive support, including IT infrastructure management, cybersecurity, help desk services, and more, prioritizing and resolving all IT issues efficiently.

How quickly can Kirkham IronTech respond to IT issues or security incidents?

- With 24/7 monitoring and response services, we quickly address IT issues and security incidents, preventing problems before they escalate.

What are the benefits of outsourcing IT leadership to Kirkham IronTech?

- You gain access to a diverse team of experts, cost savings, enhanced security, and the ability to focus on core business activities, ensuring a robust, secure, and efficient IT infrastructure.

Will Kirkham IronTech help with compliance and regulatory requirements?

- Yes, we specialize in compliance and regulatory assistance, helping your IT systems meet industry standards and regulatory requirements.



PARTNER WITH KIRKHAM IRONTECH FOR UNMATCHED IT EXCELLENCE

Partnering with Kirkham IronTech means gaining access to unparalleled IT and cybersecurity expertise, comprehensive solutions, and a commitment to your organization's success. Our managed services provide the flexibility, scalability, and cost-effectiveness that an in-house IT team often cannot match.

By choosing Kirkham IronTech, you ensure your IT infrastructure is secure, efficient, and future-proof, allowing your business to thrive in an increasingly digital world. Let us be your trusted partner in achieving technological excellence and driving your business forward. Contact us today to learn more about how we can support your IT needs.

"KIRKHAM IRONTECH PROVIDES TOP-TIER IT SERVICE WITH THE BENEFIT OF THE ENTIRE COMPANY'S 'INSTITUTIONAL KNOWLEDGE', RAPID RESPONSE, UPDATES AND SERVICE. 100% BENEFIT TO MY BUSINESS."

Contact Us Today:

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