

MAXIMIZING EFFICIENCY WITH CO-MANAGED IT SERVICES

THE ULTIMATE GUIDE





ABOUT US

At Kirkham IronTech, effective IT leadership and support are essential for your organization's success. As a top-ranked provider of managed IT and cybersecurity services, we empower businesses to thrive. If you're looking to **enhance your IT infrastructure**, our co-managed IT services seamlessly integrate with your team, providing expert guidance and ensuring your IT infrastructure is secure, efficient, and future-proof.



Founded by best-selling author and security expert, Tom Kirkham, Kirkham IronTech is renowned for excellence and innovation. Our seasoned professionals stay ahead of the curve, continuously evolving our services to meet the dynamic needs of our clients. We navigate the complexities of technology management and cybersecurity, offering a holistic approach through our **3 Pillar Methodology**: governance, IT infrastructure, and cybersecurity.

Partnering with Kirkham IronTech gives you access to a wealth of knowledge and resources, empowering your organization to reach peak performance and stay ahead of threats. Transform your IT department with us and build a resilient, innovative, and secure IT environment.

Together, we can set your organization on a path to sustained success.

OUR SERVICES

COMPREHENSIVE IT AND CYBERSECURITY SOLUTIONS

Kirkham IronTech offers co-managed IT and cybersecurity services that seamlessly integrate with your existing team, providing the expertise and support of a full IT department.

Co-Managed Cybersecurity Services

- **Network & Cloud Security:** Safeguard your network and cloud infrastructure with our advanced security solutions.
- **Consulting:** Receive strategic cybersecurity guidance tailored to your needs.
- **24/7 Monitoring & Response:** Benefit from continuous protection with round-the-clock monitoring and rapid incident response.
- **Employee Training:** Empower your staff with essential cybersecurity skills and knowledge.

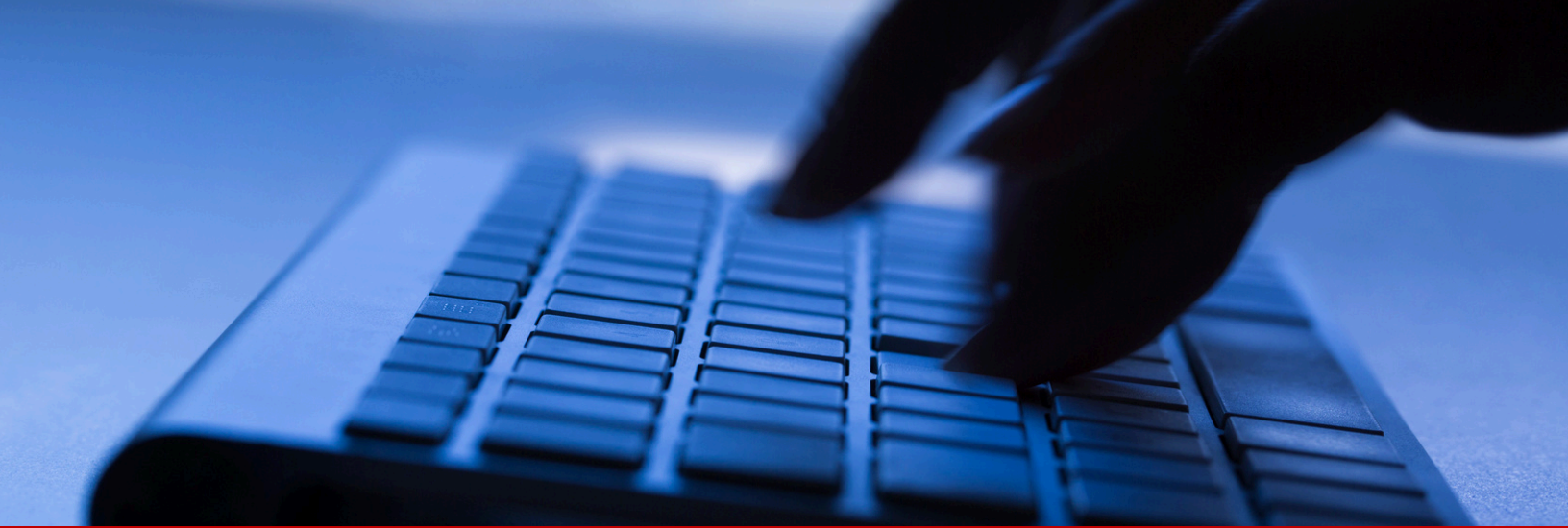
Co-Managed IT Services

- **IT Infrastructure Management:** Keep your operations running smoothly with our comprehensive management services.
- **IT Support/Help Desk:** Resolve IT issues swiftly with our dedicated support team.
- **Remote Workforce Solutions:** Enable secure and efficient remote work for your employees.
- **Network Security/Monitoring:** Protect your network with proactive monitoring and robust security measures.

Benefits of Co-Managed Services

- **Boost Productivity:** Enhance your team's productivity with our expert IT support.
- **Strengthen Security:** Elevate your cybersecurity posture with comprehensive protection.
- **Improve Efficiency:** Streamline your IT processes for better operational efficiency.
- **Enhance Customer Experience:** Deliver exceptional customer service with reliable IT support.

Our co-managed services ensure your IT infrastructure is secure, efficient, and adaptable to your business's evolving needs. We work closely with your current IT staff, **providing top-tier support and boosting your existing team's capabilities**. Enjoy scalable services that grow with you, ensuring continuous improvement and collaboration.



SEAMLESS IT PARTNERSHIP

EXPERT SUPPORT AND PROACTIVE MANAGEMENT

Imagine the confidence that comes with having Kirkham IronTech as your trusted IT partner. Our experts work seamlessly with your existing team and infrastructure to provide unparalleled support and enhance your IT capabilities.

Our team offers round-the-clock IT and cybersecurity services, complementing your in-house IT staff and ensuring continuous support. We handle issues promptly and efficiently, allowing your internal team to focus on **strategic initiatives and growth**.

We tailor our co-managed IT solutions to meet your specific needs, from robust cybersecurity to seamless IT infrastructure management. We work closely with your current IT team, integrating our expertise with their knowledge to create a cohesive and efficient IT environment.

This collaboration ensures that your team can leverage our strengths while maintaining control over key operations. Partnering with Kirkham IronTech means augmenting your in-house expertise with a dedicated team that always works in your best interest.

Choose Kirkham IronTech and experience the benefits of a co-managed IT partnership. **Together, we ensure your IT needs are met with the highest level of professionalism and dedication, empowering your business to thrive.**

ADVANTAGES OF CO-MANAGED IT WITH KIRKHAM IRONTECH

PARTNERING WITH EXPERTS FOR YOUR IT NEEDS

Strategic IT Partnership

- **Collaborative Support:** We work seamlessly with your current IT team, providing the expertise and resources to enhance and support your IT infrastructure effectively.
- **Innovative Solutions:** Stay ahead with cutting-edge technologies and best practices to ensure your IT systems are robust and future-proof.

Expertise and Experience

- **Access to Experts:** Gain a diverse team of seasoned IT and cybersecurity professionals who enhance and collaborate with your existing IT team.
- **Continuous Learning:** Ensure your team stays ahead with the latest industry trends and technologies.

Comprehensive IT Solutions

- **Holistic Approach:** Our 3 Pillar Methodology covers governance, IT infrastructure, and cybersecurity, complementing and enhancing your current capabilities.
- **Proactive Management:** Work together to prevent issues before they arise, ensuring minimal downtime and maximum productivity.

Enhanced Security

- **Advanced Measures:** Collaborate to implement robust security solutions that protect your sensitive data and operations from evolving threats.
- **24/7 Monitoring:** Provide continuous monitoring and rapid response to security incidents, working hand-in-hand with your team.

Additional Benefits

- **Standardization of SOPs:** Improve efficiency and consistency by working together to standardize operating procedures.
- **Minimizing Turnover Impact:** Ensure continuity during employee turnover by providing consistent support and expertise.
- **Streamlining Business Continuity:** Maintain operations during disruptions through collaborative planning and management.
- **Efficient Hardware Staging:** Work with your team to ensure ready-to-use devices reduce downtime and frustration.

FAQS

How does Kirkham IronTech enhance our current IT operations?

- We provide additional expertise and resources to your existing IT team, improving efficiency, security, and overall IT management without replacing your current staff.

How do Kirkham IronTech's services improve business continuity?

- We collaborate with your IT team to streamline business continuity plans, ensuring your operations can continue smoothly during disruptions by proactively managing IT systems and quickly addressing any issues.

What makes Kirkham IronTech's approach different from other IT providers?

- Our holistic 3 Pillar Methodology covers governance, IT infrastructure, and cybersecurity, offering comprehensive solutions that complement and enhance your current IT capabilities while providing tailored, scalable services to fit your business needs.

Can Kirkham IronTech scale its services as our business grows?

- Yes, our services scale with your business needs, adjusting support as you expand or require additional IT capabilities, all while working seamlessly with your existing IT team.

How does Kirkham IronTech integrate with our existing team?

- We seamlessly integrate with your current IT team, providing additional support and expertise to ensure smooth operations and a unified IT strategy.

What kind of support can we expect from Kirkham IronTech?

- We offer comprehensive support, including IT infrastructure management, cybersecurity, help desk services, and more, working closely with your team to prioritize and resolve all IT issues efficiently.

Will Kirkham IronTech help with compliance and regulatory requirements?

- Yes, we specialize in compliance and regulatory assistance, helping your IT systems meet industry standards and regulatory requirements in collaboration with your existing IT team.

How does Kirkham IronTech handle IT staff transitions and turnover?

- We provide consistent support and expertise during IT staff transitions and turnover, ensuring continuity and maintaining high service levels, so your operations remain unaffected.



RED

EMERGENCY

Wide scale outage or critical security event. Entire org is impacted and productivity is severely compromised. *Example: The server is down and there is a complete loss of network connectivity. Malware event with laterally moving virus - Emotet/Trickbot.*



ORANGE

VERY URGENT

Outage or security event impacting multiple employees, but not necessarily the entire organization. *Example: A switch failure causes one side of a facility to no longer be able to connect to the network. A ransomware event that is impacting only a few individual workstations.*



YELLOW

URGENT

An event that impacts multiple users, but does not fully limit their ability to stay productive. *Example: Users having issues remembering their passwords after a mandatory reset. A pop-up website hijack that limits a person's ability to get online.*



GREEN

ROUTINE

Event that impacts a single user, but they are still able to operate at a nearly normal level of routine and productivity. *Example: A local printer someone uses to print on their assigned desk. The user still retains access to network printers in a shared print location.*

OUR SUPPORT TRIAGE

With our highly qualified and experienced team of IT professionals, we provide comprehensive, secure and reliable support that fits your needs. We strive to ensure a fast resolution to any technical issues, so you can focus on other important things in your day-to-day operations.



PARTNER WITH KIRKHAM IRONTECH FOR UNMATCHED IT EXCELLENCE

Partnering with Kirkham IronTech means enhancing your existing IT team with unparalleled IT and cybersecurity expertise, comprehensive solutions, and a commitment to your organization's success. Our co-managed services offer the flexibility, scalability, and collaborative support that can elevate your in-house IT capabilities to new heights.

By choosing Kirkham IronTech, you ensure your IT infrastructure is secure, efficient, and future-proof, allowing your business to thrive in an increasingly digital world. Let us be your trusted partner in achieving technological excellence and driving your business forward. Contact us today to learn more about how we can support your IT needs.

"KIRKHAM IRONTECH PROVIDES TOP-TIER IT SERVICE WITH THE BENEFIT OF THE ENTIRE COMPANY'S 'INSTITUTIONAL KNOWLEDGE', RAPID RESPONSE, UPDATES AND SERVICE. 100% BENEFIT TO MY BUSINESS."

Contact Us Today:

479.434.1400
www.kirkhamirontech.com
info@kirkhamirontech.com

**KIRKHAM
IRONTECH**